



BVCA launches bespoke *personal insurance* facility with Chubb Insurance

BVCA Insurance Services is delighted to announce the launch of a bespoke personal insurance facility with Chubb Insurance supported by leading personal lines broker, Quantum Underwriting Solutions Plc. Chubb have recently been voted “*Personal Lines Insurer of the Year 2010*” in the Insurance Times Awards, for the eighth time in eleven years. Their market-leading Masterpiece policy covers any number of houses, cars and possessions under one policy, with one renewal date serviced by a dedicated personal account manager at Quantum.

Individuals within BVCA Member firms can benefit from a free personal consultation, either at home or at work, to review whether their current insurance arrangements meet their needs and if not, find a better solution. BVCA Members are also offered the exclusive benefit of interest free credit, regardless of premium amount.

Explaining the reasons behind this initiative Andrew Graham, COO of the BVCA, commented: “*Following the development of BVCA Insurance Services we continue to explore new partnerships with insurance providers to deliver exclusive benefits to our Members. After carrying out extensive market research and BVCA Member assisted due diligence, we chose Quantum due to their unwavering commitment to an advice and service-led proposition.*”

Simon Mobey, Chubb European Personal Lines Manager, added: “*Chubb Insurance is proud to be partnering with the BVCA and Quantum on this initiative. Like Quantum, we specialise in serving the insurance needs of those with more to protect, and for whom standard products are simply inadequate. Chubb’s service has won an unparalleled number of awards, and therefore our product will be the perfect match for the BVCA members who rightly demand a bespoke service.*”

Quantum was founded in 2004 and deals only with personal insurance for individuals with more to protect. Quantum are Chubb’s largest privately owned niche broker insuring over 1,500 clients covering collective assets in excess of £1.5Bn. Quantum is headquartered in Solihull with offices in London and Farnborough. Founding director, James Wasdell commented: “*We are delighted to partner with the BVCA to offer market leading insurance products from a highly rated insurer*”. He added: “*We have been meeting new clients for six years and continue to see wholly inappropriate insurance cover that does not match the client’s lifestyle or asset-base.*”



For more information you can visit www.quantumplc.com/bvca.

To book your personal consultation you can email bvca@quantumplc.com or call Quantum on **0870 402 1900**.

Alternatively contact Nathan Sewell, nsewell@bvca.co.uk